

## March 14, 2024

# Cholamandalam Investment and Finance Company Limited: Ratings reaffirmed and assigned for fresh NCD and subordinated debentures programme

## **Summary of rating action**

Instrument*	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action
Non convertible debenture (NCD)	14,165.30	14,165.30	[ICRA]AA+ (Positive); reaffirmed
Non-convertible debenture (NCD)	1,005.00	0.00	[ICRA]AA+ (Positive); reaffirmed and withdrawn
programme	0.00	2,600.00	[ICRA]AA+(Positive); assigned
NCD programme (public issue)	5,000.00	5,000.00	[ICRA]AA+ (Positive); reaffirmed
	2,480.00	2,480.00	[ICRA]AA+ (Positive); reaffirmed
Subordinated debentures	45.00	0.00	[ICRA]AA+ (Positive); reaffirmed and withdrawn
	0.00	1,050.00	[ICRA]AA+(Positive); assigned
Down at well delet in at more and (DDI)	2,268.70	2,268.70	[ICRA]AA (Positive); reaffirmed
Perpetual debt instrument (PDI)	133.10	0.00	[ICRA]AA (Positive); reaffirmed and withdrawn
Market linked debentures (MLD)	200.00	200.00	PP-MLD[ICRA]AA+ (Positive); reaffirmed
Fund based – Term loans	76,970.04	76,970.04	[ICRA]AA+ (Positive); reaffirmed
Fund-based facilities from banks#	4,000.00	4,000.00	[ICRA]AA+ (Positive)/[ICRA]A1+; reaffirmed
Sub-limit – Non-fund based limits from banks <sup>^</sup>	(100.00)	(100.00)	[ICRA]AA+ (Positive); reaffirmed
Commercial paper	12,000.00	12,000.00	[ICRA]A1+; reaffirmed
Total	1,18,267.14	1,20,734.04	

<sup>\*</sup>Instrument details are provided in Annexure I

### Rationale

The ratings factor in Cholamandalam Investment and Finance Company Limited's (CIFCL) demonstrated track record of operations across business cycles. CIFCL has been able to steadily scale up and diversify its portfolio mix while keeping its credit costs under control. The vehicle finance segment shall remain the dominant product, going forward, even as the share of the other key secured segments (home loans [HL] and home equity [HE]) is set to expand. The share of the new businesses, i.e., Consumer & Small Enterprise Loan (CSEL), SME Finance (SME) and Secured Business & Personal Loans (SBPL), has increased recently, but is not expected to exceed 15% of the assets under management (AUM) over the near-to-medium term. Also, total unsecured loans are expected to be capped at 8-10% of the AUM, going forward.

Improvement was seen in the asset quality over the last ten quarters, following the disruptions faced on account of the Covid-19 pandemic. The gross stage 3 (GS3) declined to 2.8% in December 2023 (3.0% in March 2023) from 4.4% in March 2022 and the peak of 6.8% in June 2021. CIFCL's consolidated profitability indicators are comfortable, with the return on managed assets (RoMA) at 2.4% in 9M FY2024 and the return on equity (RoE) at 19.1%, while the liquidity profile remains strong.

The company raised equity capital of Rs. 2,000.0 crore via a qualified institutional placement (QIP) and another around Rs. 2,000 crore in the form of compulsorily convertible debentures (CCDs) in October 2023 (compulsorily convertible in October 2026 with a call option available with the investors from October 2025). CIFCL's capitalisation profile, characterised by core Tier-I of 14.2% (Tier-I of 15.6%) and managed gearing of 6.7x as of December 2023, has improved on account of the above capital raise, vis-à-vis the core Tier-I of 13.0% (Tier-I of 14.7%) and managed gearing of 7.7x as of September 2023.

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<sup>#</sup>Rs. 4,000-crore fund-based limits are interchangeable with cash credit and short-term working capital facilities (rated [ICRA]A1+), subject to total utilisation not exceeding Rs. 4,000 crore

<sup>^</sup> Sub-limit of Rs. 100-crore working capital facilities included as part of the rated Rs. 4,000-crore fund-based facilities from banks



The Positive outlook factors in ICRA's expectations that CIFCL shall maintain a healthy asset quality and earnings profile as its portfolio expands. Going forward, maintaining adequate capital buffers, on a steady-state basis, would be critical from a credit perspective and shall remain a key monitorable.

ICRA has assessed the consolidated financial statements of CIFCL for arriving at the ratings. CIFCL has two subsidiaries namely, Cholamandalam Securities Limited and Cholamandalam Home Finance Limited, two associates<sup>1</sup> Vishvakarma Payments Private Limited and Paytail Commerce Private Limited, and a joint venture-Payswiff Technologies Private Limited. These entities are currently insignificant in the terms of scale, external borrowings, or profits/loss contribution on a consolidated basis.

The one notch lower rating assigned to the company's perpetual debt programme compared to the [ICRA]AA+ rating for the other long-term debt programmes reflects the specific features of these instruments wherein the debt servicing is additionally linked to meeting the regulatory norms on capitalisation and reported profitability. The domestic regulatory norms for hybrid debt capital instruments include regulatory approvals from the Reserve Bank of India (RBI) for debt servicing (including principal repayments) if the company reports a loss and is not liable to service the debt if it breaches the minimum regulatory capitalisation norms.

ICRA has also reaffirmed and withdrawn the long-term rating on the Rs. 1,005.00-crore non-convertible debentures (NCDs), Rs. 45.00-crore subordinated debentures and Rs. 133.10-crore perpetual debt instruments in accordance with its policy on the withdrawal of credit ratings as the instruments have matured and have been fully repaid.

## Key rating drivers and their description

## **Credit strengths**

**Established franchise and market position** – CIFCL has an established position in the vehicle finance market backed by its strong franchisee base and has a diverse product portfolio. As of December 2023, it had 1,309 branches in India (1,191 branches as of March 2023 and 1,145 branches as of March 2022), of which vehicle finance is offered at 1,254 branches, HE at 778 branches (770 are co-located with vehicle finance), HL at 648 branches (608 are co-located with vehicle finance), and CSEL at 420 branches (419 are co-located with vehicle finance), SBPL and SME at 377 and 69 branches, respectively (all co-located with vehicle finance). About 83% of CIFCL's branches are in rural areas. The company has a diversified network with no single region (North/South/East/West) accounting for more than one-third of the total branches as of December 2023.

Disbursements grew by 87% in FY2023 and 40% YoY in 9M FY2024, driven by healthy demand across segments and contribution from new businesses, which have lower tenor. Consequently, the AUM grew by 38% YoY in FY2023 and 40% YoY in 9M FY2024 compared to 10% YoY in FY2022. The AUM stood at Rs. 1,33,794 crore as of December 2023 with vehicle finance, HE, HL and new businesses accounting for 60%, 20%, 9% and 11%, respectively. Within vehicle finance, CIFCL caters to various segments including light commercial vehicles (LCVs), heavy commercial vehicles (HCVs), cars and multi utility vehicles (MUVs), used vehicles, tractors and two-wheelers, which accounted for 23%, 7%, 22%, 27%, 7% and 6%, respectively, of the vehicle finance portfolio as of December 2023.

CIFCL has forayed into three new business divisions in the consumer and small enterprise/business loan ecosystem, namely CSEL, SBPL, and SME. These businesses accounted for 23% of the disbursements in 9M FY2024 (21% in FY2023 and 7% in FY2022) and 11% of the AUM as of December 2023 (9% as of March 2023 and 2% as of March 2022). The share of these segments in the overall portfolio is not expected to exceed 15% in the next three years. Going forward, the vehicle finance

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<sup>&</sup>lt;sup>1</sup> CIFCL entered into a share swap agreement on March 28, 2023, with TVS Supply Chain Solutions limited (TVSSCSL), White Data Systems India Private limited (WDSL) and other shareholders of WDSL for the transfer of the entire equity shares held by the company in WDSL to TVSSCSL As consideration for transfer of WDSL shares, TVSSCSL has allotted 22,35,265 Compulsory Convertible Preference Shares (CCPS) of TVSSCSL to the company on April 20,2023. In accordance with Ind As 105 "Non -current Assets Held for Sale and Discontinued Operations", WDSL has ceased to be an Associate of the Group effective March 28,2023 and has been classified as Asset held for Sale as on March 31,2023.



segment shall remain the dominant product (50-55% of the AUM) even as the share of HL and HE is set to expand (35-40%). Total unsecured loans are expected to be capped at 8-10% of the AUM.

Comfortable profitability indicators – CIFCL's consolidated RoMA stood at 2.7% in FY2023 and 2.6% in FY2022, up from 2.1% in FY2021 and 1.6% in FY2020, as margins expanded on the back of the favourable interest rates that prevailed post the onset of the pandemic. The company witnessed elevated credit costs in FY2021 and FY2022 as it maintained higher provisions and faced asset quality headwinds on account of the pandemic-related disruptions. The unwinding of these provisions and healthy business spreads supported earnings in FY2023.

The impact of the turn in the rate cycle was partly visible in 9M FY2024, which along with higher leverage, resulted in margin compression. The net interest margin (as a percentage of AMA²) slightly moderated to 6.7% in 9M FY2024 from 6.8% in FY2023 (6.9% in FY2022 and 6.6% in FY2021). The operating expense to total managed assets ratio remained high at 3.0% in 9M FY2024 from 2.9% in FY2023 (2.6% in FY2022 and 2.2% in FY2021) on account of branch expansion and commencement of new businesses. This impacted RoMA, which moderated to 2.4%, though it remained comfortable and was similar to pre-pandemic level. ICRA takes note of the recent Reserve Bank of India (RBI) circular on higher risk weights for bank credit to non-banking financial companies (NBFCs), which is expected to push up the cost of funds for the sector. However, entities usually have adequate pricing ability to pass on the same, thereby moderating the impact on their earnings performance. ICRA expects CIFCL's steady-state RoMA to remain rangebound around the current level.

The consolidated profitability largely depends on the standalone performance of CIFCL, because the operations in the subsidiaries have been negligible in comparison to the parent company.

**Improving asset quality** – CIFCL's delinquencies were affected with the overall 90+ days past due (dpd) peaking at 6.8% in June 2021 (3.8% in March 2020) due to the impact of the pandemic on the borrowers. However, with the recovery in economic activity, the delinquencies improved steadily in subsequent quarters with the 90+dpd at 2.8%<sup>3</sup> in December 2023 and 3.0% in March 2023. The asset quality improvement was partially supported by the portfolio growth witnessed in the recent past.

The overall credit cost (as a proportion of AMA) was 1.5-1.9% in FY2020 and FY2021 due to excess provisions and asset quality headwinds on account of the pandemic. The same subsequently moderated to 1.1%, 0.8% and 1.2% in FY2022, FY2023 and 9M FY2024, respectively, with the improvement in the asset quality and the reversal of excess provisions. The average overall credit cost during FY2016-FY2019 was 1.0%.

The divergence between the gross non-performing assets (NPAs), as per the Income Recognition & Asset Classification (IRAC) norms (post the RBI circular in November 2021), and the GS3 has been reducing steadily and stood at 3.9% and 2.8%, respectively, as of December 2023 vis-à-vis 6.8% and 4.4%, respectively, as of March 2022.

The 90+dpd in vehicle finance improved to 3.3% as of December 2023 and 3.2% as of March 2023 (3.9% as of March 2022) from 6.4% as of June 2021. However, it remains above the pre-Covid level of 1.8% as of March 2019. The same improved sharply in the HE segment, which constituted 20% of the net AUM as of December 2023, to 3.0% as of December 2023 and 4.0% as of March 2023 (6.5% as of March 2022) from 8.9% as of June 2021 and as well as from the pre-Covid level of 5.5% as of March 2019. The 90+dpd in the HL segment stood at 1.4% in December 2023 vis-à-vis 3.2% in March 2022. In the new businesses, the 90+dpd stood at 1.1% for the CSEL segment and 1.2% and 0.3%, respectively, for SBPL and SME finance in December 2023. An uptick in the overall dpd in the CSEL segment has been witnessed as the company has originated loans via partnerships with fintechs. These partnership-based loans are largely covered by a first loss default guarantee (FLDG), which shall contain credit losses. CIFCL is likely to calibrate its growth in this segment in the near term, as demonstrated by the recent scaling down of its relationships with two fintech partners.

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<sup>&</sup>lt;sup>2</sup> AMA – Average managed assets

<sup>&</sup>lt;sup>3</sup> GS3 as of March 2022, March 2023 and December 2023 was 4.4%, 3.0% and 2.8%, respectively, while gross NPA was 6.8%, 4.6% and 3.9%, respectively



Committed financial, operational and management support from Murugappa Group — As a part of the Murugappa Group, CIFCL derives management, operational and financial support from the Group, which holds a sizeable stake in the company through Cholamandalam Financial Holdings Limited (CFHL) and Ambadi Investments Limited. CIFCL's board includes seven directors, including three from the Murugappa Group, while the rest are independent non-executive directors. Operationally, CIFCL derives synergies in its various business segments, including vehicle finance, HE, micro, small and medium enterprise (MSME) finance and home finance, by tapping the captive customer and vendor bases of the Group companies. ICRA expects timely capital or other support from the Group, if required, and as observed in the past.

## **Credit challenges**

Maintaining adequate capital buffers in view of growth plans — CIFCL's core Tier-I improved to 14.2% as of December 2023 from 13.0% as of September 2023 and 13.2% as of March 2023 (14.7% as of March 2022 and 13.2% as of March 2021) due to equity capital of Rs. 2,000 crore via Qualified institutional placement (QIP) in October 2023. As a result, its total Tier-I capital improved to 15.6% as of December 2023 from 14.7% as of September 2023 and 14.8% as of March 2023 (16.5% as of March 2022 and 15.1% as of March 2021), also supported by the perpetual debt instruments. The capital adequacy ratio improved to 19.4% as of December 2023 from 16.6% as of September 2023 and 17.1% as of March 2023 also due to augmented Tier-II capital by issue of Rs. 2000 crore compulsorily convertible debentures in October 2023 (convertible in October 2026 with a call option available to the subscribers in October 2025). Although, the equity raise improves the leverage, the same is expected to trend upwards in view of the robust growth expectations in the near to medium term. ICRA notes that the impact of the recent RBI circular (higher risk weights for consumption credit extended by NBFCs) on CIFCL's capital adequacy ratios is expected to be quite modest. Although the equity raise improves the leverage in the near term, maintaining adequate capital buffers while growing the loan book would be crucial. The AUM is expected to increase at a compound annual growth rate (CAGR) of 23-25% over the medium term. However, CIFCL has a demonstrated track record of raising capital (Rs. 1,200 crore in FY2013, Rs. 212 crore in FY2012 and Rs. 150 crore in FY2011).

### **Environmental and social risks**

**Environmental considerations:** Given the service-oriented business of CIFCL, its direct exposure to environmental risks/ material physical climate risks is not significant. Lending institutions can be exposed to environmental risks indirectly through their portfolio of assets; about 60% of CIFCL's portfolio is towards vehicle financing. The residual value of the security in the vehicle finance business could reduce in case of policy changes such as an incremental ruling on the reduction in the operating life of vehicles, thereby impacting the profitability. Further, there is increasing interest from policymakers towards identifying the exposure of financing companies to carbon emissions through their financing activities. This process, however, is in an early stage, and ICRA expects any adverse implications to manifest only over a longer time horizon, giving financing companies adequate time to adapt and minimise the credit implications.

With regards to social risks, data security and customer privacy are among the key sources of vulnerabilities for lending institutions as any material lapses could be detrimental to the reputation and invite regulatory censure. CIFCL hasn't faced any significant lapses in this regard. It serves the financing needs of a relatively underserved category of borrowers, which supports social inclusion and economic development.

## **Liquidity position: Strong**

CIFCL had cash and liquid investments of Rs. 8,980 crore as on January 31, 2024 and undrawn bank lines of about Rs. 7,814 crore. It has debt payment obligations (including interest) of about Rs. 15,177 crore during February-April 2024. CIFCL's funding profile remains comfortable owing to its established relationships with various institutional lenders. Bank loans accounted for 58% of its borrowings, as of December 2023, while debentures, commercial papers and portfolio sell-downs accounted for 19%, 5%, and 17%, respectively.

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## **Rating sensitivities**

Positive factors – Sustained asset quality and profitability performance while maintaining adequate capital buffers.

**Negative factors** – Increase in the 90+dpd beyond 5%, impacting earnings on a sustained basis. A weakening in the Tier-I capital adequacy below 13% on a sustained basis could also exert pressure on the ratings.

## **Analytical approach**

Analytical Approach	Comments
Applicable rating methodologies	Rating Methodology for Non-Banking Finance Companies Policy on Withdrawal of Credit Ratings
Parent/Group support	Not Applicable
Consolidation/Standalone	The ratings are based on the consolidated financial statements of CIFCL

## About the company

CIFCL, a non-banking financial company, is a part of the Chennai-based Murugappa Group of companies. Incorporated in 1978, it operates through 1,309 branches across 29 states and Union Territories (UTs) with a net AUM of Rs. 1,33,794 crore as of December 2023. The company's core business segments include vehicle finance (60%) and HE loans (20%). CIFCL has forayed into three new business divisions in the consumer and SME ecosystem, namely CSEL, SBPL and SME, and has contributed to 11% of AUM and housing finance (9%) constitute the rest. As of December 2023, CIFCL had two wholly-owned subsidiaries, Cholamandalam Home Finance Limited and Cholamandalam Securities Limited, a joint venture with Payswiff Technologies Private Limited, and the following associate entities – Vishvakarma Payments Private Limited and Paytail Commerce Private Limited.

In FY2023, CIFCL (standalone) reported a net profit of Rs. 2,666 crore on a managed asset base of Rs. 1,15,278 crore compared with a net profit of Rs. 2,147 crore on a managed asset base of Rs. 85,128 crore in FY2022. In 9M FY2024, it reported a net profit of Rs. 2,365 crore on a managed asset base of Rs. 1,45,037 crore.

In FY2023, CIFCL (consolidated) reported a net profit of Rs. 2,677 crore on a managed asset base of Rs. 1,15,389 crore compared with a net profit of Rs. 2,159 crore on a managed asset base of Rs. 85,244 crore in FY2022. In 9M FY2024, it reported a net profit of Rs. 2,362 crore on a managed asset base of Rs. 1,45,218 crore.

## **Key financial indicators (audited)**

CIFCL – Consolidated	FY2022	FY2023	9M FY2024
Total income	10,232	13,106	13,921
Profit after tax	2,159	2,677	2,362
Total managed assets	85,244	1,15,389	145,218
Return on managed assets	2.6%	2.7%	2.4%
Managed gearing (times)	6.1	6.9	6.7
Gross stage 3	4.4%	3.0%	2.8%
CRAR	NA	NA	NA

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore; Managed gearing = (on-book debt + off-book portfolio) / net worth

CIFCL – Standalone	FY2022	FY2023	9M FY2024
Total income	10,139	12,978	13,724
Profit after tax	2,147	2,666	2,365
Total managed assets	85,128	1,15,278	145,037
Return on managed assets	2.6%	2.7%	2.4%

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Managed gearing (times)	6.1	6.9	6.7
Gross stage 3	4.4%	3.0%	2.8%
CRAR	19.6%	17.1%	19.4%

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amounts in Rs. crore; Managed gearing = (on-book debt + off-book portfolio) / net worth

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# Status of non-cooperation with previous CRA: Not applicable

**Any other information: None** 

# Rating history for past three years

		Current Rating (FY2024)						Chronology of Rating History for the Past 3 Years		
					Date & Rating in FY2024			Date & Rating in FY2023	Date & Rating in FY2022	Date & Rating in FY2021
	Instrument	Туре	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Mar 14, 2024	Jan 02, 2024	Jul 21, 2023	Aug 12, 2022 Jun 17, 2022 May 20, 2022 Nov 29, 2022 Mar 10, 2023 Mar 16, 2023	Jun 29, 2021 Mar 01, 2022	May 05, 2020 Sep 14, 2020 Jan 20, 2021 Feb 24, 2021 Mar 09, 2021
1	Fund based – Term loans	Long-term	76,970.04	76,970.04	[ICRA]AA+ (Positive)	[ICRA]AA+ (Positive)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)
2	Fund-based facilities	Long-term/ short-term	4,000.00	4,000.00	[ICRA]AA+ (Positive)/ [ICRA]A1+	[ICRA]AA+ (Positive)/ [ICRA]A1+	[ICRA]AA+ (Stable)/ [ICRA]A1+	[ICRA]AA+ (Stable)/ [ICRA]A1+	[ICRA]AA+ (Stable)/ [ICRA]A1+	[ICRA]AA+ (Stable)/ [ICRA]A1+
3	Non-fund based limit (sub-limit)	Long-term	(100.00)	(100.00)	[ICRA]AA+ (Positive)	[ICRA]AA+ (Positive)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)
			14,165.30	14,165.30	[ICRA]AA+ (Positive)	[ICRA]AA+ (Positive)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)
4	NCD Long-term	Long-term	1,005.00	0.00	[ICRA]AA+ (Positive); withdrawn	[ICRA]AA+ (Positive); withdrawn	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)
	NCD	Long-term 2,600 0.00	0.00	[ICRA]AA+ (Positive)	-	-	-	-	-	
5	NCD-public placement	Long-term	5,000.00	5,000.00	[ICRA]AA+ (Positive)	[ICRA]AA+ (Positive)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	-	-
6	Subordinated debt	Long-term	2,480.00	2,480.00	[ICRA]AA+ (Positive)	[ICRA]AA+ (Positive)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)



		Current Rating (FY2024)							Chronology of Rating History for the Past 3 Years		
					Dat	Date & Rating in FY2024			Date & Rating in FY2022	Date & Rating in FY2021	
	Instrument	Туре	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Mar 14, 2024	Jan 02, 2024	Jul 21, 2023	Aug 12, 2022 Jun 17, 2022 May 20, 2022 Nov 29, 2022 Mar 10, 2023 Mar 16, 2023	Jun 29, 2021 Mar 01, 2022	May 05, 2020 Sep 14, 2020 Jan 20, 2021 Feb 24, 2021 Mar 09, 2021	
			45.00	0.00	[ICRA]AA+ (Positive); withdrawn	[ICRA]AA+ (Positive)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	[ICRA]AA+ (Stable)	
	Subordinated debt	Long term	1050.00	0.00	[ICRA]AA+ (Positive)	-	-	-	-	-	
			2,268.70	2,268.70	[ICRA]AA (Positive)	[ICRA]AA (Positive)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	
7	Perpetual debt	Long term	133.10	0.00	[ICRA]AA (Positive); withdrawn	[ICRA]AA (Positive)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	[ICRA]AA (Stable)	
8	Commercial paper	Short term	12,000.00	12,000.00	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	
9	MLD	Long term	200.00	200.00	PP-MLD [ICRA]AA+ (Positive)	PP-MLD [ICRA]AA+ (Positive)	PP-MLD [ICRA]AA+ (Stable)	PP-MLD [ICRA]AA+ (Stable)	PP-MLD [ICRA]AA+ (Stable)	PP-MLD [ICRA]AA+ (Stable)	

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## **Complexity level of the rated instrument**

Instrument	Complexity Indicator
Non-convertible debentures	Very Simple
Subordinated debentures	Very Simple
Perpetual debt instrument (PDI)	Moderately Complex
Fund based – Term loans	Simple
Fund-based facilities from banks	Simple
Sub-limit – Non-fund based limits from banks	Simple
Commercial paper	Very Simple
Market linked debentures	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

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## **Annexure I: Instrument details**

ISIN	Instrument	Date of Issuance/ Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
NA	Term loans	Jan 2019 to Nov 2023	NA	Jan 2024 to May 2029	76,970.04	[ICRA]AA+ (Positive)
NA	Fund-based bank facilities (cash credit/ST limits)	NA	NA	NA	4,000.00	[ICRA]AA+ (Positive)/ [ICRA]A1+
NA	Sub-limit – Non-fund based bank facilities – Bank Guarantee	NA	NA	NA	(100.00)	[ICRA]AA+ (Positive)
INE121A14VF4	Commercial paper	Apr-12-23	8.20%	Apr-05-24	550.00	[ICRA]A1+
INE121A14VG2	Commercial paper	Apr-12-23	8.20%	Apr-11-24	575.00	[ICRA]A1+
INE121A14VK4	Commercial paper	May-22-23	7.95%	Mar-22-24	100.00	[ICRA]A1+
INE121A14VK4	Commercial paper	Dec-27-23	8.30%	Mar-22-24	540.00	[ICRA]A1+
INE121A14VK4	Commercial paper	Dec-28-23	8.30%	Mar-22-24	240.00	[ICRA]A1+
INE121A14VN8	Commercial paper	Jun-09-23	7.98%	May-30-24	500.00	[ICRA]A1+
INE121A14VN8	Commercial paper	Dec-01-23	8.25%	May-30-24	560.00	[ICRA]A1+
INE121A14WC9	Commercial paper	Dec-27-23	8.30%	Mar-15-24	1,200.00	[ICRA]A1+
INE121A14WD7	Commercial paper	Dec-29-23	8.30%	Mar-27-24	100.00	[ICRA]A1+
INE121A14WE5	Commercial paper	Jan-19-24	8.63%	Nov-29-24	250.00	[ICRA]A1+
INE121A14WF2	Commercial paper	Jan-19-24	8.74%	Jan-17-25	250.00	[ICRA]A1+
INE121A14WH8	Commercial paper	Feb-23-24	8.50%	Feb-21-25	715.00	[ICRA]A1+
Unutilised	Commercial paper	NA	NA	NA	6,420.00	[ICRA]A1+
INE121A07MZ5	NCD	Nov-15-16	8.55%	Nov-13-26	25.00	[ICRA]AA+ (Positive)
INE121A07PL8	NCD	Jul-08-20	7.88%	Jul-08-25	125.00	[ICRA]AA+ (Positive)
INE121A07PM6	NCD	Jul-08-20	7.92%	Jul-08-25	500.00	[ICRA]AA+ (Positive)
INE121A07PN4	NCD	Jul-31-20	7.38%	Jul-31-24	300.00	[ICRA]AA+ (Positive)
INE121A07PP9	NCD	Oct-26-20	6.80%	Oct-25-24	150.00	[ICRA]AA+ (Positive)
INE121A07PQ7	NCD	Oct-26-20	6.80%	Oct-25-24	35.00	[ICRA]AA+ (Positive)
INE121A07PT1	NCD	Dec-02-20	6.65%	Dec-02-24	25.00	[ICRA]AA+ (Positive)
INE121A07PX3	NCD	Jan-19-21	Zero Coupon (YTD-6.90%)	Jul-31-25	85.00	[ICRA]AA+ (Positive)
INE121A07QB7	NCD	Jul-30-21	5.46%	Jul-30-24	300.00	[ICRA]AA+ (Positive)
INE121A07QD3	NCD	Aug-04-21	5.53%	Aug-04-24	200.00	[ICRA]AA+ (Positive)
INE121A07QE1	NCD	Aug-17-21	5.58%	Aug-17-24	200.00	[ICRA]AA+ (Positive)
INE121A07QG6	NCD	Dec-07-21	5.39%	Dec-06-24	500.00	[ICRA]AA+ (Positive)
INE121A07QH4	NCD	Dec-29-21	6.30%	Dec-27-24	360.00	[ICRA]AA+ (Positive)
INE121A07QI2	NCD	Feb-11-22	5.85%	Feb-11-25	200.00	[ICRA]AA+ (Positive)
INE121A07QJ0	NCD	Feb-11-22	7.08%	Mar-11-25	497.40	[ICRA]AA+ (Positive)
INE121A07QL6	NCD	Mar-29-22	Zero Coupon (YTD-7.30%)	Mar-29-27	100.00	[ICRA]AA+ (Positive)
INE121A07QM4	NCD	Mar-29-22	7.30%	Mar-29-27	270.00	[ICRA]AA+ (Positive)
INE121A07QN2	NCD	Apr-28-22	7.50%	Apr-28-27	275.00	[ICRA]AA+ (Positive)
INE121A07Q00	NCD	Apr-28-22	7.32%	Apr-28-26	700.00	[ICRA]AA+ (Positive)
INE121A07QP7	NCD	May-18-22	7.95%	May-18-27	350.00	[ICRA]AA+ (Positive)
INE121A07QP7	NCD	Jun-16-22	7.95%	May-18-27	105.00	[ICRA]AA+ (Positive)
INE121A07QQ5	NCD	Jun-29-22	Zero Coupon (YTD – 7.90%)	Jun-30-25	500.00	[ICRA]AA+ (Positive)
INE121A07QR3	NCD	Jul-14-22	7.92%	Jan-14-26	800.00	[ICRA]AA+ (Positive)
INE121A07PN4	NCD	Aug-18-22	7.38%	Jul-31-24	1,000.00	[ICRA]AA+ (Positive)
INE121A07PP9	NCD	Sep-19-22	6.80%	Oct-25-24	200.00	[ICRA]AA+ (Positive)
INE121A07QT9	NCD	Nov-21-22	8.45%	Nov-21-25	500.00	[ICRA]AA+ (Positive)
INE121A07QH4	NCD	Nov-21-22	6.30%	Dec-27-24	500.00	[ICRA]AA+ (Positive)
INE121A07QU7	NCD	Dec-12-22	8.30%	Dec-12-25	605.00	[ICRA]AA+ (Positive)
INE121A07QV5	NCD	Feb-23-23	8.50%	Mar-27-26	602.00	[ICRA]AA+ (Positive)
INE121A07RC3	NCD	May-15-23	8.25%	May-15-26	700.00	[ICRA]AA+ (Positive)
	NCD	Jan-11-24	8.40%	Jan-11-27	50.00	[ICRA]AA+ (Positive)



ISIN	Instrument	Date of Issuance/ Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
Unutilised	NCD	NA	NA	NA	6,005.90	[ICRA]AA+ (Positive)
INE121A07QW3	NCD (public placement)	May-04-23	8.30%	Jun-04-26	187.21	[ICRA]AA+ (Positive)
INE121A07QX1	NCD (public placement)	May-04-23	Zero Coupon (YTD – 8.40%)	May-04-28	12.43	[ICRA]AA+ (Positive)
INE121A07QY9	NCD (public placement)	May-04-23	8.40%	May-04-28	440.29	[ICRA]AA+ (Positive)
INE121A07QZ6	NCD (public placement)	May-04-23	Zero Coupon (YTD – 8.30%)	Jun-04-26	8.35	[ICRA]AA+ (Positive)
INE121A07RA7	NCD (public placement)	May-04-23	Zero Coupon (YTD – 8.25%)	Mar-04-25	16.72	[ICRA]AA+ (Positive)
INE121A07RB5	NCD (public placement)	May-04-23	8.25%	Mar-04-25	335.00	[ICRA]AA+ (Positive)
INE121A07RH2	NCD (public placement)	Aug-09-23	8.25%	Jun-09-25	328.50	[ICRA]AA+ (Positive)
INE121A07RG4	NCD (public placement)	Aug-09-23	Zero Coupon (YTD – 8.25%)	Jun-09-25	7.45	[ICRA]AA+ (Positive)
INE121A07RF6	NCD (public placement)	Aug-09-23	8.30%	Sep-09-26	201.89	[ICRA]AA+ (Positive)
INE121A07RD1	NCD (public placement)	Aug-09-23	Zero Coupon (YTD – 8.30%)	Sep-09-26	11.29	[ICRA]AA+ (Positive)
INE121A07RE9	NCD (public placement)	Aug-09-23	8.40%	Aug-09-28	896.39	[ICRA]AA+ (Positive)
INE121A07RIO	NCD (public placement)	Aug-09-23	Zero Coupon (YTD – 8.40%)	Aug-09-28	9.66	[ICRA]AA+ (Positive)
INE121A07RJ8	NCD (public placement)	Dec-07-23	8.40%	Dec-07-25	173.42	[ICRA]AA+ (Positive)
INE121A07RK6	NCD (public placement)	Dec-07-23	Zero Coupon (YTD – 8.50%)	Dec-07-26	11.27	[ICRA]AA+ (Positive)
INE121A07RL4	NCD (public placement)	Dec-07-23	Zero Coupon (YTD – 8.40%)	Dec-07-25	12.63	[ICRA]AA+ (Positive)
INE121A07RM2	NCD (public placement)	Dec-07-23	8.60%	Dec-07-28	447.37	[ICRA]AA+ (Positive)
INE121A07RN0	NCD (public placement)	Dec-07-23	Zero Coupon (YTD – 8.60%)	Dec-07-28	8.91	[ICRA]AA+ (Positive)
INE121A07RO8	NCD (public placement)	Dec-07-23	8.50%	Dec-07-26	228.19	[ICRA]AA+ (Positive)
INE121A07RQ3	NCD (public placement)	Jan-31-24	8.45%	Jan-31-26	113.58	[ICRA]AA+ (Positive)
INE121A07RR1	NCD (public placement)	Jan-31-24	Zero Coupon (YTD – 8.45%)	Jan-31-26	10.09	[ICRA]AA+ (Positive)
INE121A07RS9	NCD (public placement)	Jan-31-24	Zero Coupon (YTD – 8.50%)	Jan-31-27	4.89	[ICRA]AA+ (Positive)
INE121A07RT7	NCD (public placement)	Jan-31-24	8.50%	Jan-31-27	518.21	[ICRA]AA+ (Positive)
INE121A07RU5	NCD (public placement)	Jan-31-24	Zero Coupon (YTD – 8.60%)	Jan-31-29	2.59	[ICRA]AA+ (Positive)
INE121A07RV3	NCD (public placement)	Jan-31-24	8.60%	Jan-31-29	785.72	[ICRA]AA+ (Positive)
Unutilised	NCD (public placement)	NA	NA	NA	227.95	[ICRA]AA+ (Positive)
INE121A08NL1	Sub debt	Mar-10-14	11.00%	Mar-26-24	15.00	[ICRA]AA+ (Positive)
INE121A08NL1	Sub debt	Mar-14-14	11.00%	Mar-26-24	10.00	[ICRA]AA+ (Positive)
INE121A08NN7	Sub debt	Apr-25-14	11.00%	Apr-25-24	25.00	[ICRA]AA+ (Positive)
INE121A08NO5 INE121A08NQ0	Sub debt Sub debt	May-17-14 Jun-10-14	11.00% 11.00%	May-20-24 Jun-11-24	5.00 15.00	[ICRA]AA+ (Positive) [ICRA]AA+ (Positive)
INE121A08NQ0	Sub debt	Nov-10-16	9.20%	Nov-10-26	5.00	[ICRA]AA+ (Positive)
INE121A08NY4	Sub debt	Nov-10-16	9.20%	Nov-10-26	5.00	[ICRA]AA+ (Positive)
INE121A08OC8	Sub debt	Jun-15-17	8.80%	Jun-15-27	25.00	[ICRA]AA+ (Positive)
INE121A08OC8	Sub debt	Jun-15-17	8.80%	Jun-15-27	20.00	[ICRA]AA+ (Positive)
INE121A08OC8	Sub debt	Jun-15-17	8.80%	Jun-15-27	20.00	[ICRA]AA+ (Positive)
INE121A08OC8	Sub debt	Jun-15-17	8.80%	Jun-15-27	10.00	[ICRA]AA+ (Positive)
INE121A08OC8	Sub debt	Jun-15-17	8.80%	Jun-15-27	50.00	[ICRA]AA+ (Positive)
INE121A08OD6	Sub debt	Jun-20-17	8.78%	Jun-18-27	50.00	[ICRA]AA+ (Positive)
INE121A08OE4	Sub debt	Jun-28-17	8.80%	Jun-28-27	75.00	[ICRA]AA+ (Positive)
INE121A08OF1 INE121A08OR6	Sub debt Sub debt	Aug-30-17 Oct-04-21	8.53% 7.90%	Aug-30-27 Oct-06-31	150.00 200.00	[ICRA]AA+ (Positive) [ICRA]AA+ (Positive)
INE121A08OK6	Sub debt	Feb-28-22	8.10%	Feb-27-31	150.00	[ICRA]AA+ (Positive)
INE121A08OZ9	Sub debt	Dec-06-22	8.65%	Dec-06-32	290.00	[ICRA]AA+ (Positive)

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ISIN	Instrument	Date of Issuance/ Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
INE121A08PC5	Sub debt	Mar-13-23	9.00%	Oct-12-29	200.00	[ICRA]AA+ (Positive)
INE121A08PF8	Sub debt	May-23-23	8.75%	May-23-30	300.00	[ICRA]AA+ (Positive)
INE121A08PK8	Sub debt	Oct-16-23	8.85%	Oct-17-33	205.00	[ICRA]AA+ (Positive)
INE121A08PL6	Sub debt	Nov-20-23	8.85%	Nov-21-33	200.00	[ICRA]AA+ (Positive)
Unutilised	Sub debt	NA	NA	NA	1,505.00	[ICRA]AA+ (Positive)
INE121A08NT4	PDI	Jul-09-14	12.90%	Jul-09-24	17.40	[ICRA]AA (Positive)
INE121A08OJ3	PDI	Mar-29-19	10.83%	Mar-29-29	56.00	[ICRA]AA (Positive)
INE121A08OI5	PDI	Feb-12-19	10.88%	Feb-12-29	250.00	[ICRA]AA (Positive)
INE121A08OK1	PDI	Dec-13-19	10.75%	Dec-13-29	50.00	[ICRA]AA (Positive)
INE121A08OL9	PDI	Nov-03-20	9.30%	Nov-04-30	45.00	[ICRA]AA (Positive)
INE121A08OM7	PDI	Mar-08-21	9.25%	Mar-10-31	100.00	[ICRA]AA (Positive)
INE121A08ON5	PDI	May-25-21	9.20%	May-26-31	100.00	[ICRA]AA (Positive)
INE121A08OO3	PDI	Jun-30-21	9.05%	Jul-01-31	40.00	[ICRA]AA (Positive)
INE121A08OQ8	PDI	Sep-06-21	8.98%	Sep-08-31	30.00	[ICRA]AA (Positive)
INE121A08OT2	PDI	Mar-07-22	9.10%	Mar-08-32	25.00	[ICRA]AA (Positive)
INE121A08OU0	PDI	May-30-22	9.20%	May-31-32	45.00	[ICRA]AA (Positive)
INE121A08OV8	PDI	Aug-23-22	9.15%	Aug-24-32	60.00	[ICRA]AA (Positive)
INE121A08OW6	PDI	Sep-27-22	9.15%	Sep-28-32	24.00	[ICRA]AA (Positive)
INE121A08OX4	PDI	Oct-28-22	9.15%	Oct-29-32	21.00	[ICRA]AA (Positive)
INE121A08OY2	PDI	Nov-30-22	9.15%	Dec-01-32	20.00	[ICRA]AA (Positive)
INE121A08PA9	PDI	Jan-12-23	9.15%	Jan-13-33	20.00	[ICRA]AA (Positive)
INE121A08PB7	PDI	Feb-28-23	9.45%	Mar-01-33	300.00	[ICRA]AA (Positive)
INE121A08PD3	PDI	Mar-16-23	9.40%	Mar-17-33	23.00	[ICRA]AA (Positive)
INE121A08PE1	PDI	Mar-24-23	9.40%	Mar-25-33	17.00	[ICRA]AA (Positive)
INE121A08PG6	PDI	May-31-23	9.40%	Jun-01-33	30.00	[ICRA]AA (Positive)
INE121A08PH4	PDI	Jun-28-23	9.25%	Jun-29-33	200.00	[ICRA]AA (Positive)
INE121A08PI2	PDI	Sep-25-23	9.25%	Sep-26-33	20.00	[ICRA]AA (Positive)
Unutilised	PDI	NA	NA	NA	775.30	[ICRA]AA (Positive)
Unutilised	MLD	NA	NA	NA	200.00	PP-MLD [ICRA]AA+ (Positive)
INE121A07PZ8	NCD	Feb-23-21	6.45%	Feb-23-24	585.00	
INE121A07QK8	NCD	Feb-21-22	6.25%	Feb-21-24	100.00	[ICRA]AA+ (Positive);
INE121A07QS1	NCD	Aug-29-22	7.31%	Feb-27-24	320.00	withdrawn
INE121A08NG1	Sub debt	Jan-27-14	11.00%	Jan-30-24	25.00	[ICRA]AA+ (Positive);
INE121A08NH9	Sub debt	Feb-14-14	11.00%	Feb-23-24	20.00	withdrawn
INE121A08NC0	PDI	Dec-04-13	12.60%	Dec-24-23	12.00	
INE121A08ND8	PDI	Dec-26-13	12.50%	Dec-27-23	65.00	
INE121A08NE6	PDI	Dec-27-13	12.50%	Dec-27-23	26.10	[ICRA]AA (Positive);
INE121A08NF3	PDI	Jan-20-14	12.60%	Jan-23-24	5.00	withdrawn
INE121A08NJ5	PDI	Feb-20-14	12.90%	Feb-25-24	25.00	

Source: Company

Please click here to view details of lender-wise facilities rated by ICRA

## Annexure II: List of entities considered for consolidated analysis

Company Name	MFL Ownership	Consolidation Approach
Cholamandalam Investment and Finance Company Limited	Parent	Full consolidation
Cholamandalam Securities Limited	100.00%	Full consolidation
Cholamandalam Home Finance Limited	100.00%	Full consolidation
Payswiff Technologies Private Limited	74.70%	Equity method
Vishvakarma Payments Private Limited	21.00%	Equity method
Paytail Commerce Private Limited	16.29%	Equity method

Source: Company

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