

Summary

<u>Trends of Indian Telecom Industry for July 2020</u>

- 1) Total subscriber base at 1,164 million; YoY de-growth of 2.1%, MoM growth of 0.3%
- 2) Overall tele-density stood at 86.0%; Urban tele-density at 137.5%, rural tele-density at 59.1%
- 3) Wireless subscriber base stood at 1,144 million; YoY decline of 2.1%; MoM growth of 0.3%
- 4) Active wireless subscriber base at 956 million; YoY de-growth of 1.7%; MoM decline of 0.2%
- 5) Reliance Jio leads the market with active wireless subscriber market share of 32.7%, closely followed by Bharti Airtel at 32.5%, while Vodafone Idea's market share stood at 28.2%
- 6) Urban wireless subscriber base at 620.7 million; YoY decline of 5.9%; MoM growth of 0.3%
- 7) Rural wireless subscriber base at 521.6 million; YoY growth of 3.0%; MoM growth of 0.4%
- 8) Wireline subscriber base at 19.8 million; YoY decline of 5.5%; BSNL/MTNL continue to be the market leader
- 9) Broadband subscriber base at 705.4 million
- 10) For March 2020 quarter, total minutes on network grew 7% YoY, while MoU per subscriber grew by 8% YoY.
- 11) For March 2020 quarter, data subscriber base and per subscriber usage continued to report healthy YoY growth

Revenue trends for Indian Telecom Industry for quarter ending March 2020

- 1) Total AGR at Rs. 44,940 crore; YoY growth of 25%
- 2) RJIL continues to lead the market with a revenue market share of 32.4%, followed by BAL at 29.8% and VIL at 26.5%

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