



Sabyasachi Majumdar +91 124 4545 304 sabyasachi@icraindia.com Avneet Kaur +91 124 4545 319 avneetk@icraindia.com Anupama Reddy +91 40 4067 6516 anupama.reddy@icraindia.com



CONTENTS

L.	Executive Summary	03
2.	Domestic Demand & Supply Scenario	09
	Trends in domestic sugar production, consumption and closing stock over the years	
	Domestic sugar production and consumption during SY2020	
3.	Trends in Domestic Sugar Prices	12
1.	International Scenario and Price Trends	15
	International supply-demand scenario	
	International price trends	
5.	Domestic Cane Pricing and Conversion Margins	18
	Trends in SAP and FRP cane prices over the years	
	Impact assessment of sugar prices and cane costs on conversion margins	
5.	By-products: Alcohol and Power	22
	By-product revenue contribution to total revenues	
	Distillery segment – challenges and outlook	
	State wise cogeneration tariffs	
	Power tariff and volume trends in short term trading market	
7.	Segmental Profitability Analysis	30
	Financial performance of the Cogeneration division	
	Financial performance of the Distillery division	
3.	Financial Performance of Sugar Companies	34
Э.	Outlook for Sugar Industry	36
LO.	. Peer Comparison	39
L1.	ICRA Ratings in Sugar Sector	42
L2.	. Company Section	44

Please contact ICRA to get a copy of the full report





Business Contacts

Mr. L. Shivakumar

E-mail: shivakumar@icraindia.com

Tel: +91 22 6114 3406 / +91 98210 86490

Mr. Jayanta Chatterjee

E-mail: jayantac@icraindia.com

Tel: +91 80 4332 6401/ +91 98450

22459

Media and Public Relations

Ms. Naznin Prodhani

E-mail: communications@icraindia.com

Tel: +91 124 4545 860

Branches

Registered Office:

1105, Kailash Building, ^{11th} Floor, 26, Kasturba Gandhi Marg, New Delhi - 110 001

Tel: + 91 11 2335 7940-45

Ahmedabad

907 & 908, Sakar – II,

Corporate Office:

Building No.8, 2nd Floor, Tower A, DLF Cyber City Phase II, Gurgaon- 122 002 Tel: +91 124 4545300

Bengaluru 1

'The Millenia', Tower-B,

Bengaluru 2

^{2nd} Floor, Vayudooth Chamber,



Ellisbridge, Opp. Town Hall, Ahmedabad - 380 006 Tel: +91 79 4027 1500/01

Unit No. 1004, 10th Floor, 1 & 2 Murphy Road, Bengaluru - 560 008 Tel: +91 80 4332 6400

15-16, Trinity Circle, M.G. Road, Bengaluru - 560 001 Tel: +91 80 4922 5500

Chennai

5th Floor, Karumuttu Centre. 634, Anna Salai, Nandanam Chennai - 600 035 Tel: +91 44 4596 4300

Kolkata

A-10 & 11, 3rd Floor, FMC Fortuna 234/3A, A.J.C. Bose Road, Kolkata -700 020 Tel: +91 33 7150 1100/01

Email: info@icraindia.com

Helpdesk: 124 3341580 Website: www.icra.in/ www.icraresearch.in

Hyderabad 1

No. 7-1-58, 301, 3rd Floor, 'CONCOURSE', Above SBI-HPS Branch, Ameerpet, Hyderabad - 500 016 Tel: +91 40 4920 0200

Mumbai

^{3rd} Floor, Electric Mansion Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025 Tel: +91 22 6169 3300

Hyderabad 2

4A, 4th Floor, SHOBHAN, 6-3-927, A&B Somajiguda, Raj Bhavan Road, Hyderabad – 500082 Tel: +91 40 40676500

Pune

5A, 5th Floor, Symphony, S. No. 210 CTS 3202 Range Hills Road, Shivajinagar, Pune - 411 020 Tel: +91 20 2556 0194, 020 6606 9999

© Copyright, 2020, ICRA Limited. All Rights Reserved. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable. Although reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies, while publishing or otherwise disseminating other reports may have presented data, analyses and/or opinions that may be inconsistent with the data, analyses and/or opinions presented in this publication. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.