

### Summary

#### Trends of Indian Telecom Industry for December 2019

- 1) Total subscriber base at 1,172 million; YoY de-growth of 2.1%, MoM de-growth of 0.3%
- 2) Overall tele-density declines to 88.6%; Urban tele-density at 156.3%, rural tele-density at 56.7%
- 3) Wireless subscriber base declines to 1,151 million; YoY de-growth of 2%
- 4) Active wireless subscriber base at 982 million; YoY de-growth of 4%
- 5) Bharti Airtel leads the market with active wireless subscriber market share of 32.0%, followed by Reliance Jio at 31.0% and Vodafone Idea at 30.3%
- 6) Urban wireless subscriber base at 644.0 million; YoY de-growth of 0.5%
- 7) Rural wireless subscriber base at 507.5 million; YoY de-growth of 4.0%
- 8) Wireline Subscriber base at 21.0 million; YoY de-growth of 4%; BSNL/MTNL continue to be the market leader
- 9) Broadband subscriber base at 661.9 million; strong YoY growth of 28%
- 10) For September 2019 quarter, total minutes on network grew 11.5% YoY, while MoU per subscriber grew by 10.4% YoY.
- 11) For September 2019 quarter, data subscriber base and per subscriber usage continued to report healthy YoY growth

#### Revenue trends for Indian Telecom Industry for quarter ending December 2019

- 1) Total AGR at Rs. 38,417 crore; YoY growth of 13%
- 2) RJio continues to lead the market with a revenue market share of 33.6%, followed by Bharti at 30.5% and Vodafone Idea at 25.7%

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