

### Summary

#### Trends of Indian Telecom Industry for October 2019

- 1) Total subscriber base at 1,205 million; YoY growth of 1.1%, MoM growth of 0.8%
- 2) Overall tele-density improves to 91.2%; Urban tele-density at 161.3%, rural tele-density at 58.2%
- 3) Wireless subscriber base increases to 1,183 million; YoY growth of 1.1%; MoM growth of 0.8%
- 4) Active wireless subscriber base at 981 million; YoY de-growth of 4.0%; MoM growth of 2.1%
- 5) Bharti Airtel leads the market with active wireless subscriber market share of 31.5%, followed by Reliance Jio at 31.0% and Vodafone Idea at 30.8%
- 6) Urban wireless subscriber base at 662.9 million; YoY growth of 2.3%; MoM growth of 0.6%
- 7) Rural wireless subscriber base at 520.5 million; YoY decline of 0.2%; MoM growth of 1.2%
- 8) Wireline Subscriber base at 21.4 million; YoY decline of 2.6%; BSNL/MTNL continue to be the market leader
- 9) Broadband subscriber base at 644.1 million; strong YoY growth of 30%
- 10) For June 2019 quarter, total minutes on network grew 15.5% YoY, while MoU per subscriber grew by 14.6% YoY.
- 11) For June 2019 quarter, data subscriber base and per subscriber usage continued to report healthy YoY growth

#### Revenue trends for Indian Telecom Industry for quarter ending September 2019

- 1) Total AGR at Rs. 34,944 crore; YoY growth of 2.5%
- 2) RJio continues to lead the market with a revenue market share of 33.5%, followed by Bharti at 30.4% and Vodafone Idea at 26.5%

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