

### Summary

#### Trends of Indian Telecom Industry for April 2019

- 1) Total subscriber base at 1,184 million; YoY growth of 3.1%; remains steady on MoM basis
- 2) 11 out of 22 circles reported improvement in subscriber base on MoM basis; Assam reported the highest MoM growth
- 3) Overall tele-density remained stable at 90.1%; Urban tele-density at 160.1%, rural tele-density at 57.3%
- 4) Wireless subscriber base at – 1,162 million; YoY growth of 3.3%; remains stable on MoM basis
- 5) Active wireless subscriber base at 1,000 million; YoY de-growth of 1.1%; MoM decline of 2.2%
- 6) Vodafone Idea leads the market with active wireless subscriber market share of 34.2%, followed by Bharti at 32.4% and RJio at 26.5%
- 7) Urban wireless subscriber base at 652.4 million; YoY growth of 4.5%; MoM growth of 0.3%
- 8) Rural wireless subscriber base at 510.0 million; YoY growth of 1.9%; MoM decline of 0.3%
- 9) Wireline Subscriber base at 21.5 million; YoY decline of 5.2%; BSNL/MTNL continue to be the market leader
- 10) Broadband subscriber base at 572.0 million; strong YoY growth of 36%
- 11) For December 2018 quarter, total minutes on network grew 35.3% YoY, while MoU per subscriber grew by 35.7%.
- 12) For December 2018 quarter, data subscriber base and per subscriber usage continued to report healthy YoY growth

#### Revenue trends for Indian Telecom Industry for quarter ending March 2019

- 1) Total AGR at Rs. 33,450 crore; YoY de-growth of 1.4%, AGR decline witnessed for all major telcos except RJio
- 2) Vodafone Idea remains the revenue market leader with a 30.9% share, followed by RJio with 30.0% and Bharti with 26.9% share respectively

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