

Summary

Trends of Indian Telecom Industry for October 2018

- 1) Total subscriber base at 1,192 million; YoY de-growth of 0.8%; MoM growth of 0.1%
- 2) 12 out of 22 circles reported increase in subscriber base on MoM basis; Delhi and J&K reported the highest MoM growth
- 3) overall tele-density steady at 91.2%; Urban tele-density at 160.7%, rural tele-density at 58.8%
- 4) Wireless subscriber base at – 1,170 million; YoY de-growth of 0.7%; MoM growth of 0.1%
- 5) Active wireless subscriber base at 1,022 million; YoY de-growth of 0.4%; MoM growth of 0.8%
- 6) Vodafone Idea leads the market with active wireless subscriber market share of 39%, followed by Bharti at 33% and RJio at 21%
- 7) Urban wireless subscriber base at 648.2 million; YoY decline of 4.3%; MoM growth of 0.1%
- 8) Rural wireless subscriber base at 521.8 million; YoY growth at 4.2%; stable on MoM basis
- 9) Wireline Subscriber base at 22.0 million; YoY decline of 6.4%; BSNL/MTNL continue to be the market leader
- 10) Broadband subscriber base at 496.1 million; strong YoY growth of 45.8%
- 11) For June 2018 quarter, total minutes on network grew 41.4% YoY, while MoU per subscriber grew by 42.2%.
- 12) For June 2018 quarter, data subscriber base and per subscriber usage continued to report healthy YoY growth

Revenue trends for Indian Telecom Industry for quarter ending September 2018

- 1) Total AGR at Rs. 34,108 crore; YoY de-growth of 14.3%, AGR decline witnessed for all telcos except RJio
- 2) Vodafone Idea remains the revenue market leader with a 31.4% share, followed by Bharti and RJio with 30.8% and 24.5% share respectively

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